

# Membership benefits of the BFM



Our mission is to be the voice of our industry, provide effective representation and a range of appropriate services that embrace the needs and add value for our members.

Membership is designed to enhance your business and your business interests as part of a collective body supporting your industry. As a member of BFM we are **STRONGER TOGETHER**. Membership will give you access to a wide range of benefits and services that **will help your company grow**.

## Benefits



### Promote your business

Benefit from your own company profile page, detailing the services and products that you offer within the member directory section of our website. Engage with our followers across LinkedIn, Twitter and Facebook, and feature in our industry bulletins and social media postings. Receive sales leads generated via events and the BFM website, direct to your inbox.



### Improve your profitability

We help you control your costs with commodity pricing data for foam chemicals, upholstery fibres, feathers, steel, wire, springs, fabrics, leather, timber and packaging. We conduct regular wage surveys and management of the BFM/ GMB National Labour Agreement.



### Health, safety and environment

Let us help to keep your workers safe and keep your business compliant to avoid prosecutions. Members benefit from 24-7 access to BFM's online guidance, handbooks and downloadable templates. We will support your company with up to date advice through our free telephone helpline and individual on-site support at heavily discounted rates. Members receive monthly EHS bulletins. Ask for full details.



### Legal support

You will get assistance with everyday legal issues around employment, health and safety, trading and contracts, cyber and data, tax and VAT, debt and insolvency through access to the Law Hub- an online resource of legal and business guides, templates and content written by expert solicitors. You will also get free access to expert advice from a qualified solicitor through a telephone advice line to deal with employment, HR, H&S, commercial and tax queries.



**Nick Garratt**  
BFM Managing Director

**Flying the flag for British manufacturing**

[www.bfm.org.uk](http://www.bfm.org.uk)

@BritishFurnitureManufacturers

@BFM\_LTD

British Furniture Manufacturers

**Stronger together**

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## Discounts on a range of services

BFM members get preferential rates at the **January Furniture Show**. The BFM's wider network includes energy consultants, productivity consultants, ACID, financial services and more. As a member you receive special discounts to all of these.



## Commercial legal advice

Before you hire a solicitor – try our free legal advice help line with lawyers to assist with your legal questions. Our free advice service covers commercial legal support on a huge range of subjects including commercial contracts (including agency agreements), data protection, intellectual property, insolvency and property.



## Technical and legislative guidance

Members benefit from dedicated specialists who keep you up to date on technical developments and legislative changes crucial to the industry. Membership includes full access to online technical standards, resources and advice on subjects including EUTR and Chain of Custody. Members also receive quarterly standards updates.



## Benchmarking and trade data

Members receive market intelligence support with regular reports on industry performance and online trackers of economic, trade, production and consumer indicators. Dedicated industry state of trade, wages and price trends surveys with full exclusive reports supplied free with your membership.



## Industry news and alerts

You will be kept up to date with the latest news in the world of furniture. Our newsletters and bulletins, supplied exclusively to members provide up to date coverage on important industry matters – direct to your inbox.



## Education, skills and learning

To combat the threat of a widening skills gap, trade associations from across the UK furniture and interiors industries have united under a single banner – the Furniture and Interiors Education, Skills and Training Alliance (FIESTA). BFM is part of this initiative so join us to be kept up to date.





## Suppliers directories

Improve your buying power using BFM's comprehensive supplier directory. An A-Z online hyperlinked list of suppliers to the trade, covering a huge range of categories and services. Includes a selection of leading independent furniture retailers. Available free to members.



## Export services

Accredited as a DIT Trade Challenge Partner and members of Export Partners UK. Our trade portal offers an online source to help with your export plans.



## Association Code of Practice

The Approved member logo adds value and is a sign that you are a British Furniture Manufacturer and an Approved member of the BFM Trade Association. The logo can be used on your website, letterheads, marketing and promotional materials, social media, vehicles, exhibition stands etc.



## Lobbying and representation

The BFM is part of the British Furniture Confederation and is in constant dialogue with all key government departments, and will represent your views when it comes to policy that matters to you. Get your voice heard through our wide network of committees and groups that work to improve the industry and benefit your business and area of interest.

**Be part of the voice of the  
UK furniture industry –  
join BFM today.**



**Stronger together**

# BFM members

BFM is proud to have a rollcall of 140 members representing the cream of the UK manufacturing industry and almost £2billion of turnover. Join an association that is trusted by the biggest and best furniture companies in the UK.



## British Furniture Manufacturers

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