



Manufacturers, suppliers, retailers

British Furniture
Association

We're stronger together



A woman with curly hair, wearing a light blue shirt, is leaning over a desk and pointing at a laptop screen. A man in a green shirt and a tan apron is standing behind her, looking at the screen with a smile. They are in a workshop setting with wooden shelves and tools in the background. The text "Stronger together" is overlaid in the top right corner of the image.

Stronger together

About us

The British Furniture Association (BFA) is the leading voice of the UK furniture industry.

With a proud heritage spanning over 75 years, we represent a diverse membership that includes suppliers to the industry, furniture retailers and manufacturers across upholstery, cabinets, bathrooms, kitchens, offices, mattresses, and beds.

Our vision is to be a globally recognised force for exceptional British furniture, renowned for quality, innovation, and collaboration across the entire supply chain.

To support this vision, the association empowers its members by fostering industry collaboration and advocating for policies that benefit the sector. Through regular dialogue with government officials and influential stakeholders via the British Furniture Confederation and All Party Parliamentary Furniture Industry Group (APPFIG), we ensure that the needs of the industry are represented in key policy discussions.

In addition to our advocacy endeavours, we are dedicated to promoting sustainability within the industry. As a founding member of both the Furniture Industry Sustainability Programme (FISP) and the Furniture and Interiors Education and Training Alliance (FIESTA), the association champions best practices in environmental responsibility while developing skills and employment opportunities for future generations. Collaborating with Planet Mark, a sustainability certification and net zero provider, further strengthens this commitment by helping members achieve net zero and other sustainability targets.

The BFA recognises excellence within its community through initiatives like the Future of Furniture Awards, which celebrate educational and environmental achievements.

We provide a comprehensive range of services designed to support businesses from free or discounted services to insights into industry trends and emerging opportunities.

By joining the BFA, businesses become part of a vibrant community dedicated to shaping the future of the industry, working collectively to build a thriving, innovative, and sustainable furniture sector in the UK.

Together, we are stronger.

Membership

Membership is open to British furniture manufacturers, suppliers associated with the trade, whether that's a commodity or a service, and retailers who stock and actively promote British-made furniture.

Membership is also open to ancillary organisations to the trade such as lighting or homeware.

All members are given access to our secure membership portal, My BFA, where our range of discounts, partnership services, technical information and reports can be found.

All members receive a monthly newsletter which includes contemporary news articles, industry insights, reports, and governmental information along with a diary of future BFA events – direct to your inbox.

We run a programme of free to attend webinars, and host networking events and special interest groups where members can interact, learn and debate the latest industry issues.



Manufacturers

Enhance your credibility

Members can feature the BFA Manufacturer Member logo on all company materials to show credibility and build consumer trust and by signing up to our Code of Practice, you will be certifying that your company produces at least 50% of its products in the UK.

The BFA Manufacturer Member logo can be used on your website, letterheads, marketing and promotional material, social media, vehicles, exhibition stands and more.

Ensure your environmental, health & safety policy is sound

Manufacturing members benefit from our FREE first responder service from our Health & Safety partner on issues such as accidents, HSE interventions or general queries.

We also offer a wide range of training and consultancy services through our selected partner, including:

- Woodworking machinery audits
- Risk assessment and dust/noise monitoring surveys

In addition, if you need training, our approved partner and a National Training provider offers apprenticeship programmes in Furniture and Wood and Professional Development delivered face to face at your workplace.

Enhance your market intelligence

Be kept up-to-date with benchmarking and trade data including performance of the industry, import and export statistics, wages, costs and financial surveys.

Members will receive monthly trade reports and pricing data for upholstery fibres, feathers, steel, wire, springs, fabrics, leather, timber and packaging.

Benefit from business support

Get FREE help with employment documentation and auditing with advice and online support from our legal services partner. Membership provides access to our online legal hub where you'll find:

- 800+ DIY contracts, policies, forms, and letter templates
- 460+ straight-forward guides
- 350+ links to key resources
- Up-to-date information on new legislation and case-law
- Live chat available Monday to Friday, 09:00-17:00

Technical information

Members can ensure they are compliant by using our guidance on EUTR and Chain of Custody certification as well as obtain the latest standards and regulations information.

Our technical expert is also on hand to answer any of your queries.

Promotional discounts

Take advantage of discounted sponsorship and advertising rates to promote your business at our regional and national events, or our e-newsletter. Plus, you get access to BFA member benefits and discounts on various products and services.

Introduce yourself and your company to our membership by taking part in our bi-monthly Did you know? membership engagement newsletter.

Suppliers

Enhance your credibility

Supply members can use the BFA Supply Member logo and receive many of the same benefits as members, which includes a directory entry on the BFA website.

Ensure your environmental, health & safety policy is sound

Supplier members benefit from our FREE first responder service from our Health & Safety partner on issues such as accidents, HSE interventions or general queries.

We also offer a wide range of training and consultancy services through our selected partner, including:

- Fork lift truck operator
- Risk assessments and Safe Systems of Work

Receive industry news and alerts

All members receive a monthly newsletter which includes contemporary news articles, industry insights, reports, and government information along with a diary of future BFA events – direct to your inbox.

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Trade shows

Supply members can really benefit from exhibiting at our Furniture Component Expo, a trade show exclusively for suppliers to the furniture industry. By placing yourself in front of a buying audience in the furniture industry this is the ideal platform to promote your brand and find new customers. Members receive discounted rates on space, sponsorship and seminar sessions giving you a range of options to launch your products or services to an engaged audience.

Benefit from business support

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Retailers

Enhance your credibility

Retail members can feature the BFA Retail Member logo on all company materials to show credibility and build consumer trust.

Retail members can ensure customers are able to identify British-made, quality furniture by downloading our point-of-sale toolkit that includes swing tickets, tent cards, stickers, vehicle livery, shop window decals and digital assets.

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Full list of benefits for Manufacturer, Supply and Retail memberships

	Manufacturer	Supply	Retail
Business directories	✓	✓	✓
Code of Practice	✓	✓	✓
Commercial legal advice	✓	✓	✓
Education, skills and learning	✓	✓	✓
Employment law	✓	✓	✓
Environmental and sustainability support	✓	✓	✓
Event discounts	✓	✓	
Health & Safety	✓	✓	✓
Industry news and alerts	✓	✓	✓
Lobbying and representation	✓	✓	✓
Marketing toolkit	✓	✓	✓
Networking events	✓	✓	✓
Promote your business	✓	✓	✓
Technical and legislative guidance	✓	✓	✓
Trade data and benchmarking reports	✓	✓	✓

We're stronger together

Get in touch today

If you want to know more about how BFA can help your company thrive, give us a call today or visit us online at www.bfa.org.uk

British Furniture Association

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